

Are your systems supporting you?

When to decide it's time to upgrade from QuickBooks or other entry-level software solutions.

Systems should work for people, not the other way around.

If you built your business using entry-level software systems (like QuickBooks) then you know they can be great for starting out.



They gave you what you needed to get up and running - but now may be the time to ask yourself:

**Are my systems still
supporting my people
and our workflow?**

As you grow, the daily operations of your business become more complex.

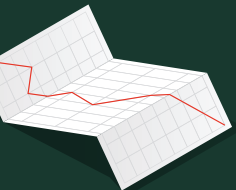
You may be struggling to meet increased demand and keep up with order entry. Perhaps your inventory management is monopolizing your time. Or you're finding manufacturing or service and repair processes are creating paperwork fatigue.



How do you know it's time to upgrade?

6 areas to assess when considering a change:

1. Level of business complexity
2. Process inefficiencies
3. Current reporting needs
4. Current reporting processes
5. Need for customization
6. System Security



Increased Business Complexity

Your company's workflow is a multi-step process involving many people and departments.

You're struggling to meet increased demand and keep up with order entry, inventory management, manufacturing, or service and repair processes using the systems you already have.

You have a software solution for each department, but they don't integrate seamlessly with each other, creating breaks in your workflow.

Process Inefficiency

Your staff is bogged down with duplicate entry and manual processes in multiple systems.

"Busy-work" has become way too big a part of the day for your business. You've built workaround steps to create processes that incorporate multiple systems.

Everything feels like it takes longer than it should and you've lost track of the number of times you've sat down at your desk thinking, *"didn't I just do this?"*



Data Inaccuracies

A lack of complete audit trail and data accuracy has diminished confidence in the information reported.

Reports seem to be getting more inaccurate and less comprehensive as the workarounds to connect your different systems become more and more of a burden.



Tedious Reporting Processes

You need to manipulate spreadsheets outside of your software, and they still fail to show real insight.

Different locations or teams manage their business data in different ways, making it difficult to understand how the organization is doing as a whole.

Inability to Customize Systems

There's little room to automate processes or create customized reports for improved business workflow.

You are unable to build your systems out specifically for your business. It can feel like every system you have is a temporary fix that will do for now, but you're struggling to develop a strategic approach to your systems that will help you get where you need to be.



Security is Difficult to Navigate

Internal security controls can't be easily changed.

You have multiple users in multiple departments who need access to varying pieces of information, but you are unable to give them different access levels.

You either have to give more access to your employees than they need, which can create some confidentiality challenges internally, or you have a few employees who become the bottlenecks since all requests need to go through them.

It could be time for an ERP System.

ERP software acts as a single system, connecting your team's workflows and giving you visibility into your business.



With Koble

You'll spend less time managing your data

You'll gain confidence in your numbers

You'll be set up to make informed decisions
that help you build into your future

**“If you want continued growth,
you want to be in a system that
still has room to grow with you
and stay with you.”**

Scott Carline, AxleBoy Off Road

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